EBERTS & HARRISON, INC.

1604 RIDGESIDE DRIVE, SUITE 203
MOUNT AIRY, MARYLAND 21771
www.ebertsandharrison.com

Union Liability Insurance
Fiduciary Liability Insurance
ERISA & Fidelity Bonds
Property & Casualty Insurance

Tel: (301) 596-3940
Tel: (410) 997-2066
Fax: (301) 596-5543

September 30, 2016

Ms. Alicia Cochran, Account Executive
Associated Administrators, LLC
911 Ridgebrook Road
Sparks, Maryland – 21152-0977

Re: Proposals for Trustee and Fiduciary Liability Insurance Coverage

Dear Ms. Cochran:

Thank you for forwarding the application and documentation in order to secure competitive proposals and quotes for the renewal of the Trustee and Fiduciary Liability Insurance coverage for the below referenced Fund. We have marketed the account and received competitive proposals from four carriers: Chubb Insurance Company (incumbent carrier), Travelers, Ullico/Markel American, and Hudson Insurance Company/Euclid Managers. Travelers cannot offer the Third Party Administrator coverage. Please find attached the **Proposals and Quotes** that are effective October 16, 2016. Once reviewed, please give us a call with questions about the coverages or carriers.

Coverage is afforded for:

Lithographers and Photoengravers
Local 285 Welfare Fund

Quote #1: Chubb Insurance Company:

Limit of Liability	**$ 1,000,000**	
Self-Insured Retention	$ 0	
Voluntary Compliance sub-limit	$ 150,000	
ERISA 502(c) sub-limit	$ 150,000	
PPA & PPACA sub-limits each	$ 150,000	
Section 4975 Tax Penalties	$ 150,000	
HIPPA	$ 1,000,000	
Other Fines, Taxes or Penalties sub-limit	$ 100,000	- added coverage
Benefit Overpayment sub-limit	$ 100,000	- added coverage
Coverage Enhancements Endorsement including Investigation Expenses/Pre-Claim coverage	Included	
Elimination of Recourse for Trustees	$25/trustee	
Basic Premium	$ 3,186	

Quote #2: Hudson Insurance Company / Euclid Specialty:

Limit of Liability	**$ 1,000,000**
Self-Insured Retention	$ 0
Voluntary Compliance sub-limit	$ 250,000
ERISA 502(c) sub-limit	$ 250,000
PPA & PPACA sub-limits each	$ 250,000
Section 4975 Tax Penalties sub-limit	$ 250,000
Benefit Overpayment sub-limit	$ 100,000
Cyber Essentials	$ 100,000
Miscellaneous/Other Penalties sub-limit	$ 250,000
HIPPA & HITECH	Full Limits
Vanguard Elite Endorsement including Investigation Expenses/Pre-Claim coverage	Included
Elimination of Recourse for Trustees	$25/trustee
Basic Premium	$ 3,646

Quote #3: Ullico / Markel American Insurance Company:

Limit of Liability	**$ 1,000,000**
Self-Insured Retention	$ 0
Voluntary Compliance sub-limit	$ 250,000
ERISA 502(c) sub-limit	$ 250,000
PPA & PPACA sub-limits each	Full Limits
Section 4975 Tax Penalties	Full Limits
HIPPA	Full Limits
Investigation Expenses/Pre-Claim coverage	Included
Broadened Coverage Endorsement including Benefit Overpayment coverage ($50k)	Included
Elimination of Recourse for Trustees	Flat $100
Basic Premium	$ 3,198

Chubb Insurance Company, Markel American Insurance Company, and Hudson Insurance Company all have an A.M. Best ratings of 'A' with the top financial class designation of XV ($2 billion or greater). Euclid Specialty is the managing general agent for Hudson Insurance Company and all claims are paid directly from Hudson.

Once reviewed, please give us a call to discuss any questions you should have about the carriers or the coverages provided. Please note that the carriers typically have flexibility in the offered sub-limits and upon request we can request changes to make the proposals more comparable.

Thank you for the continued privilege of being of service.

With kind regards,

Eberts and Harrison, Inc.

Christian Phillips, CPA
Vice President

CHUBB

EBERTS & HARRISON, INC.
Bonding & Insurance of All Types
10630 Little Patuxent Pkwy. Ste. 329 • Columbia, MD 21044
Telephones: (301) 596-3940 & (410) 997-2066

September 29, 2016

Replacement Coverage Worksheet

To:

Account Number:	568185
Account:	LITHOGRAPHERS & PHOTOENGRAVERS LOCAL 285 WELFARE FUND
	911 RIDGEBROOK ROAD
	SPARKS, MD 21152

In care of:

Producer Contact:	Christian Phillips
Producer:	EBERTS AND HARRISON, INC.
	1604 RIDGESIDE DR. #203
	MOUNT AIRY, MD 21771-0000
Licensed Producer:	John W. Harrison

Chubb Contact:	Lesley A McCaffrey
	(860) 408-2319
	lamccaffrey@chubb.com

Product:	**Labor Management Trust Fiduciary Liability**

Writing Company:	Federal Insurance Company

Policy Form:	14-02-2265 (Ed. 03/1997)

Expiring Policy:	6801-5876

Policy Period:	From: October 16, 2016
	To: October 16, 2017
	At 12:01 A.M. local time at the address in Item 1.

	LIMITS OF LIABILITY		**DEDUCTIBLE**
NO.	(A) each claim	(B) in the aggregate	**EACH CLAIM**
1.	$1,000,000	$1,000,000	$0

POLICY PREMIUM:	**$3,386**
WAIVER OF RECOURSE: (billed separately)	200 ($25X8)
TOTAL PREMIUM:	$3,386

EXTENDED REPORTING:

A 1 year extended reporting period is available for 100% of the total annual premium.

ENDORSEMENTS (The titles and headings are for convenience only. Please refer to the policy and endorsements for a description of coverage):

Applicable to Quote Number: 1

10-02-1295 IMPORTANT NOTICE TO POLICYHOLDERS (6/07 ED.)

14-02-1249 WAIVER OF RECOURSE PREMIUM BILL: $200 FOR 8 TRUSTEES AT $25 EACH (1/92 ED.)

14-02-19813 FIDUCIARY LIABILITY COVERAGE ENHANCEMENTS ENDORSEMENT LABOR MANAGEMENT TRUST (4/13 ED.)

HIPAA Penalties:	$1,000,000
PPACA Penalties:	$150,000
Section 4975 Tax Penalty:	$150,000
Section 502(c) Penalties:	$150,000
PPA Penalties:	$150,000
Voluntary Settlement Program:	$150,000

14-02-19968 AMEND ITEM 8 PENDING OR PRIOR DATE OF THE DECLARATIONS ENDORSEMENT (2/14 ED.)

14-02-21996 SECTION 203 OF THE BIPARTISAN BUDGET ACT COVERAGE ENDORSEMENT (3/16 ED.) $100,000

14-02-21998 OTHER FINES TAXES OR PENALTIES COVERAGE ENDORSEMENT (3/16 ED.) $100,000

14-02-21999 BENEFIT OVERPAYMENT COVERAGE ENDORSEMENT (5/16 ED.) ($100,000)

14-02-3052 AMEND RECOURSE CLAUSE ENDORSEMENT (11/99 ED.)

14-02-3128 THIRD-PARTY ADMINISTRATOR ENDORSEMENT: CARDAY ASSOCIATES (11/99 ED.)

14-02-9228 COMPLIANCE WITH APPLICABLE TRADE SANCTION LAWS (2/10 ED.)

CONTINGENCIES

The above quote is expressly contingent upon receipt, review and acceptance of the subjectivities listed below. We must receive all of the items identified below on or before the Quotation Expiration date shown below. If all of these items are not received and approved by us on or before this date, this quote will automatically expire without further action or notice.

1. Completed LMT Renewal Application (14-03-0151)
2. List of the Board of Trustees

INSURED TRUST OR PLAN:

LITHOGRAPHERS & PHOTOENGRAVERS LOCAL 285 WELFARE FUND

OTHER:

Quotation Expiration: October 16, 2016

Continuity Date: October 16, 2004

Pending or Prior Date: October 16, 2004

IMPORTANT

EUCLID SPECIALTY

The Prudent Choice

SOLIDARITY PROTECTION GROUP

a voluntary membership organization operating pursuant to the Liability Risk Retention Act of 1986 and whose principal office is:
4323 Warren Street, NW, Washington, DC 20016-2437

The Euclid Vanguard
Fiduciary Liability Insurance Quotation

Quotation Number: QTF115647 **Date Issued:** September 28, 2016
Renewal of:

EBERTS & HARRISON, INC.
Bonding & Insurance of All Types
10630 Little Patuxent Pkwy. Ste. 329 • Columbia, MD 21044
Telephones: (301) 596-3940 & (410) 997-2066

Issued By: Hudson Insurance Company
100 William Street
New York, NY 10038

Insurance Representative: Eberts & Harrison, Inc.
Address: 1604 Ridgeside Drive, Suite 203
Mount Airy, MD 21771

Plan (or Plans): Lithographers & Photoengravers Local 285 Welfare Fund
Address: c/o Associated Administrators, LLC
911 Ridgebrook Road
Sparks, MD 21152

Policy Period:
Effective Date: 10/16/2016 (12:01 a.m. local time)
Expiration Date: 10/16/2017 (12:01 a.m. local time)

Limits of Liability:

(a) **Aggregate Limit** – Aggregate limit of liability for all **Loss** under this policy, including **Claim Expenses**	$1,000,000
(b) **Trustee Claim Expenses Sublimit** – Aggregate limit of liability for all **Claims Expenses** in connection with **Claims** solely alleging **Wrongful Acts** as defined in Section II.R(3) of the policy (included within and not in addition to the maximum aggregate limit of liability above)	$250,000
(c) **Voluntary Compliance Program Expenditures Sublimit** – Aggregate limit of liability for all **Voluntary Compliance Program Expenditures** (included within and not in addition to the maximum aggregate limit of liability above)	$250,000
(d) **ERISA 502(c) Civil Penalties Sublimit** – Aggregate limit of liability for all **Loss** in the form of civil fines or any excise tax imposed pursuant to Section 502(c) of ERISA and the Pension Protection Act of 2006 (included within and not in addition to the maximum aggregate limit of liability above)	$250,000
(e) **HIPAA and HITECH Fines & Penalties Sublimit** – Aggregate limit of liability for all **Loss** in the form of civil fines	$1,000,000

and penalties imposed pursuant to the Health Insurance Portability and Accountability Act of 1996 (HIPAA) and the HITECH Act of 2009 (included within and not in addition to the maximum aggregate limit of liability above)	
(f) **PPACA Fines & Penalties Sublimit** – Aggregate limit of liability for all **Loss** in the form of civil fines and penalties imposed pursuant to the Patient Protection and Affordable Care Act (PPACA) (included within and not in addition to the maximum aggregate limit of liability above)	$250,000
(g) **Section 4975 Penalties Sublimit** – Aggregate limit of liability for all **Loss** in the form of excise taxes imposed pursuant to Section 4975 of the Internal Revenue Code (included within and not in addition to the maximum aggregate limit of liability above)	$250,000
(h) **ERISA Section 502(a)(3) Relief Sublimit** – Aggregate limit of liability for all **Loss** in the form of equitable relief imposed pursuant to Section 502(a)(3) of ERISA (included within and not in addition to the maximum aggregate limit of liability above)	$1,000,000
(i) **Benefit Overpayment Sublimit** – Aggregate limit of liability for all benefit overpayments as defined in Section II.H(5) of the policy (included within and not in addition to the maximum aggregate limit of liability above)	$100,000
(j) **Cyber Essentials** – Aggregate limit of liability for **Content Restoration Expenditures** and **Crisis Notification Expenditures** as defined in Sections II.E and II.G of the policy (included within and not in addition to the maximum aggregate limit of liability above)	$100,000

Retention (each Claim): $0

Pending or Prior Proceeding Date: As Expiring

Premium:

(a) $3,646.00 Basic Premium
(b) $200.00 Waiver of Recourse ($25 per Trustee, not to be paid by the **Plan**)
(c) Tax/Surcharge
(d) $3,846.00 Total Premium

Extended Reporting Period: Twelve (12) month extended reporting period is available for 100% of the total annual premium, subject to Section IV.B of the policy

Endorsement Schedule:
The following endorsements will attach to and form part of policy form ESF-31210001 (9/2012):

Endorsement Number	Endorsement Name
1. ESF-31230018	Maryland Amendatory Endorsement
2. ESF-31220007	Renewal Guarantee Endorsement
3. ESF-31220013	Additional Insured / Third Party Administrator Endorsement ($1,000,000/$1,000,000/$0)
4. ESF-31220052	Acceptance of Substitute Carrier Application Endorsement

5. ESF-31220099 Miscellaneous/Other Penalties Endorsement ($250,000)
6. ESF-31220099A Vanguard Elite Endorsement

Coverage is subject to receipt and satisfactory review of the following item(s) prior to binding:
Nothing is required at this time.

This quotation is valid for a period of thirty (30) days from the date issued unless amended or withdrawn by the Insurer, and is subject to the terms and conditions of the policy. If the information provided within or attached to the application for coverage changes prior to binding the quotation, the Insurer must be notified immediately and may withdraw or amend the quotation after review of such changes.

ULLICO ORGANIZED LABOR PROTECTION GROUP, LLC

a voluntary membership organization operating pursuant to the Liability Risk Retention Act of 1986 and whose principal office is: 1625 Eye Street NW, Washington, DC 20006

FIDUCIARY LIABILITY INSURANCE PREMIUM QUOTATION

DATE ISSUED: 09/29/2016 **UNDERWRITER:** Justin Patten

QUOTATION NO: QT0000034165 **RENEWAL:** N

ISSUED BY: **Markel American Insurance Company**

INSURANCE REPRESENTATIVE: **Ullico Casualty Group, Inc.**
8403 Colesville Road, 13th Floor
Silver Spring, MD 20910

PRODUCER: Eberts and Harrison, Inc

ADDRESS: 1604 Ridgeside Drive, Suite 203
Mount Airy, MD 21771

TRUST(S) OR PLAN(S): Lithographers and Photoengravers Local 285 Welfare Fund

ADDRESS: 911 Ridgebrook Road
Sparks, MD 21152

POLICY PERIOD: 10/16/2016 to 10/16/2017

PRIOR & PENDING LITIGATION DATE: 10/16/2010

LIMITS OF LIABILITY:

(a) $1,000,000 **Limits of Liability** for all **Loss (Aggregate)**

(b) $250,000 Sub-Limit of Liability for all **Voluntary Compliance Program Expenditures** (included within and not in addition to the maximum **Aggregate Limit of Liability** set forth in Item 04(a) of the **Policy Certificate**.

(c) $250,000 Sub-Limit of Liability for all **Loss** in the form of civil penalties or excise tax imposed pursuant to **Section 502(c) of ERISA** and the **PPA of 2006** (included within and not in addition to the maximum **Aggregate Limit of Liability** set forth in Item 04(a) of the **Policy Certificate** set forth in Item 04(a) of the Policy Certificate)

	(d)	$250,000	Sub-Limit of Liability for all **Loss** in the form of civil fines and penalties imposed under Section 203 of the Bipartisan Act of 2013 (H.J. Res 59) (the "Act") (included within and not in addition to the maximum **Aggregate Limit of Liability** set forth in Item 04(a) of the **Policy Certificate**)
SELF-INSURED RETENTION:		$0	each **Claim**

COVERAGE:

Markel American Insurance Company
Fiduciary Liability Insurance **Claims**-Made Policy Form FID-1000 (11/2014), **Claims Expenses** Inclusive

PREMIUM:

(a)	$3,140.00	**Basic Premium** + $58 for TPA endorsement	
(b)	$100.00	**Waiver of Recourse** (not to be paid by the **Trust** or **Plan**)	
(c)	$0.00	**Tax/Other**	
(d)	$3,240.00	**Total**	

CONDITIONS/COVERAGE SUBJECT TO:

1. Please provide loss runs for at least the past five years, if possible

THE FOLLOWING ENDORSEMENTS WILL ATTACH TO THE POLICY:

END NO./REF NO.	ENDORSEMENT
1. TRIA (06/15)	Cap on Losses From Certified Acts of Terrorism
2. FID-MD (04/15)	Maryland Amendatory Endorsement
3. FID-032a (06/15)	Investigatory Expenses Endorsement with Sub-Limit
4. FID-033 (06/15)	Acceptance of Substitute Carrier Application
5. FID-AE (06/15)	Amendatory Endorsement - Broadened Coverage Endorsement with Benefit Overpayment ($50k)

This quotation is valid for a period of thirty (30) days from the **Issue Date** shown above unless amended or withdrawn by **Markel American Insurance Company (Insurer)**, with or without cause, prior to its acceptance and binding, and is subject to the terms and conditions of the policy (ies) to be issued. If the information supplied by the **Trust** or **Plan** in the application changes between the date of the application for this insurance and the **Effective Date** of the insurance or the time when the policy is bound (whichever is later), the **Trust** or **Plan** must immediately notify **Insurer** in writing of such changes and the Insurer may withdraw or amend any outstanding quotations based upon such changes.

Ullico Organized Labor Protection Group, LLC is administered by Ullico Casualty Group, Inc., a/k/a Ullico Insurance Agency, Inc. in CA, and Ullico Casualty Agency in NY. CA License #OH86030 and FL (Craig Arneson) License # A008437.